Earnings Conference Call

Second Quarter 2020

August 6, 2020

9:00am Central Time

Notices & Disclaimers

CHAMPIONX

Forward-Looking Statements

This news release contains statements relating to future actions and results, which are "forward-looking statements" within the meaning of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Such statements relate to, among other things, ChampionX's market position and growth opportunities. Forward-looking statements include, statements related to ChampionX's expectations regarding the performance of the business, financial results, liquidity and capital resources of ChampionX. Forward-looking statements are subject to inherent risks and uncertainties that could cause actual results to differ materially from current expectations, including, but not limited to, (1) demand for our products and services, which is affected by the price and demand for crude oil and natural gas, (2) our ability to successfully compete in our industry, (3) our ability to develop and implement new products and technologies, and protect and maintain critical intellectual property assets, (4) cost inflation and availability of raw materials, (5) evolving legal, regulatory, tax and tariff policies and regimes, (6) potential liabilities arising out of the installation and use of our products, (7) continuing consolidation within our customers' industry, (8) a failure of our information technology infrastructure or any significant breach of cyber security, (9) risks relating to our international operations and expansion into new geographic markets, including disruptions in the political, regulatory, economic and social conditions of those countries, (10) failure to attract, retain and develop key management, (11) credit risks, including bankruptcies among our customer base or the loss of significant customers, (12) dependence on joint venture and other local partners, (13) deterioration in future expected profitability or cash flows and its effect on our goodwill, (14) risks relating to improper conduct by any of our employees, agents or business partners, (15) fluctuations in currency markets, (16) the impact of natural disasters and pandemics, (17) changes in industry-specific conditions, including changes in production by OPEC, (18) the level of our indebtedness, (19) our ability to remediate the material weaknesses in internal control over financial reporting, (20) our ability to realize the anticipated cost synergies and growth opportunities from the Merger, (21) challenges in integrating the businesses of legacy Apergy and legacy ChampionX, (22) tax liabilities that could arise as a result of the Merger, (23) our ability to successfully replace the corporate services and financial strength legacy ChampionX received from Ecolab, (24) limitations on our ability to engage in certain transactions and certain activities competitive with Ecolab, and (25) other risk factors detailed from time to time in ChampionX's reports filed with the Securities and Exchange Commission. Readers are cautioned not to place undue reliance on ChampionX's forward-looking statements. Forward-looking statements speak only as of the day they are made and ChampionX undertakes no obligation to update any forward-looking statement, except as required by applicable law.

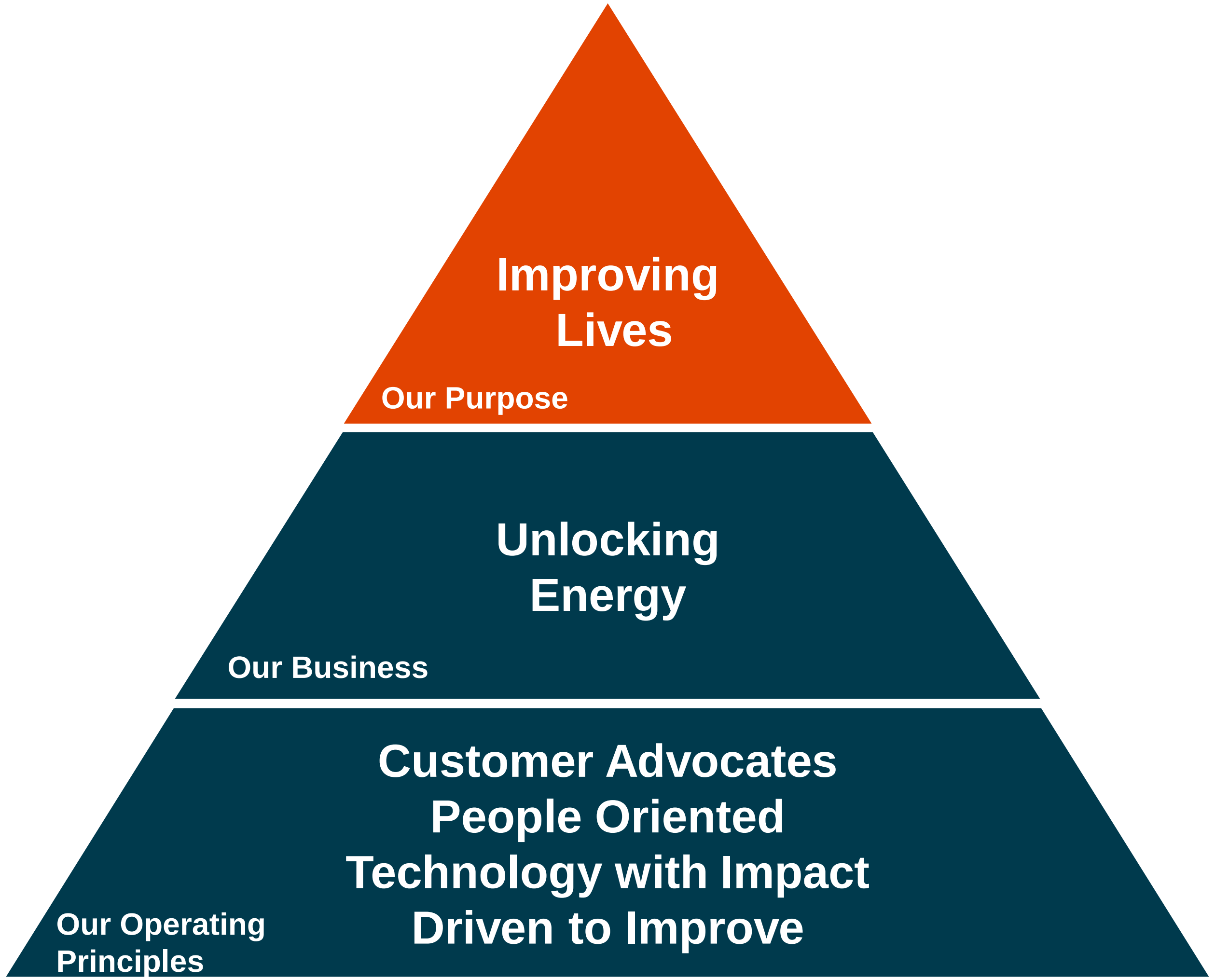
Non-GAAP Measures

This investor presentation, and the related discussions, contains certain non-GAAP financial measures, which should be considered only as supplemental to, and not as superior to financial measures prepared in accordance with generally accepted accounting principles ("GAAP"). Please refer to the Appendix of this investor presentation for a reconciliation of these non-GAAP financial measures to the most directly comparable financial measures prepared in accordance with GAAP and definitions and calculation methodologies of defined terms used in this investor presentation. For additional information about our non-GAAP financial measures, see our filings with the SEC.

Results on a Pro Forma Basis

On June 3, 2020, Apergy Corporation closed on the acquisition of ChampionX Holding, Inc. ("the Transaction") and changed its name ChampionX Corporation. "Reported results" reflect the respective contributions from each company based on the close of the Transaction. For comparative purposes, management has also presented herein certain unaudited pro forma financial information as if the Transaction was completed on January 1, 2019, including results on a pro forma basis for revenue, income before income taxes, income before income taxes margin, adjusted EBITDA, adjusted EBITDA margin, segment revenue, segment operating profit (loss), adjusted segment EBITDA, adjusted segment EBITDA margin for the year ended December 31, 2019 and the quarterly periods ended June 30, 2020, March 31, 2020, and June 30, 2019. The financial results on a pro forma basis are provided to assist investors in assessing ChampionX's performance on a basis that includes the combined results of operations of both Apergy Corporation and ChampionX Holding, Inc. for the full reporting period. ChampionX management believes this unaudited pro forma historical financial information helps investors understand the long-term profitability trends of its newly combined business giving effect to the Transaction and facilitates comparisons of our profitability to prior and future periods and to our peers. The historical financial results on a pro forma basis herein may not be comparable to similarly titled measures reported by other companies.

Distinctive Purpose and Operating Philosophy



United behind a **common purpose**	Guided by our shared **culture and operating principles**

ChampionX's COVID-19 Response

- **ChampionX's operations are classified as critical infrastructure and our manufacturing and field locations remain operational**
- **Continue to mobilize ChampionX's Crisis Management Team**
  - Virtual situation room, including senior leadership team, HR, HSE, Legal, Finance, IT, and Operations meet as needed to evaluate situation, prioritize actions, and provide guidance and leadership to the company
  - Regular communication from the Crisis Management Team to our employee population
- **Implemented a comprehensive response plan to continue operating safely while supporting vital oil and gas infrastructure. Plan includes the following:**
  - Taking precautions consistent with local, state, and national government health authorities' guidelines including the Centers for Disease Control and Prevention (U.S.) and the World Health Organization.
  - Protecting our employees:
    - Enacted social distancing procedures, including staggering shifts, implementing rotating work schedules, and modifying workspaces and break areas, as needed
    - Equipping our employees with additional personal protective equipment
  - Staying in close contact with our suppliers to manage our supply chain
- **We will continue to closely monitor the situation around the world and address our customers' needs as they evolve**

Recent Highlights

Relative revenue stability in Q2-20

- *Consolidated revenue of $298.9 million and pro forma revenue of $614.7 million, down 27% sequentially[1]*
- *Pro forma international revenue limited to 5% decrease sequentially*

Consolidated results in Q2-20

- *Net loss of ($109.6) million and pro forma net loss of ($60.1) million*
- *Pro forma adjusted EBITDA of $62.8 million and pro forma adjusted EBITDA margin of 10.2%*

Robust cash generation in Q2-20

- *Cash from operating activities of $48.8 million, after paying $35.1 million of merger related cash transaction costs*
- *Free cash flow of $37.0 million*
- *Free cash flow to revenue ratio of 12%, up from 8% in Q1-20; excluding cash transaction costs the free cash flow to revenue ratio would have been 24%*

Production related segment performance

- *ChampionX production-related segments continued to generate significant adjusted segment EBITDA*
- *Production Chemical Technologies pro forma operating profit of $37.2 million, and pro forma adjusted segment EBITDA of $58.5 million*
- *Production & Automation Technologies operating loss of $37.2 million and segment adjusted EBITDA of $14.5 million*

Other activities

- *Secured commitment from one of the International Oil Companies (IOCs) to install our XSPOC production optimization software on multiple artificial lift systems on all new global unconventional applications displacing a large competitor*
- *Artificial lift team in Australia received a Quality Recognition Award from one of the IOCs*
- *Completed the first predictive failure artificial intelligence model under our joint technology development agreement with DCP Midstream. Continue to move toward commercialization*

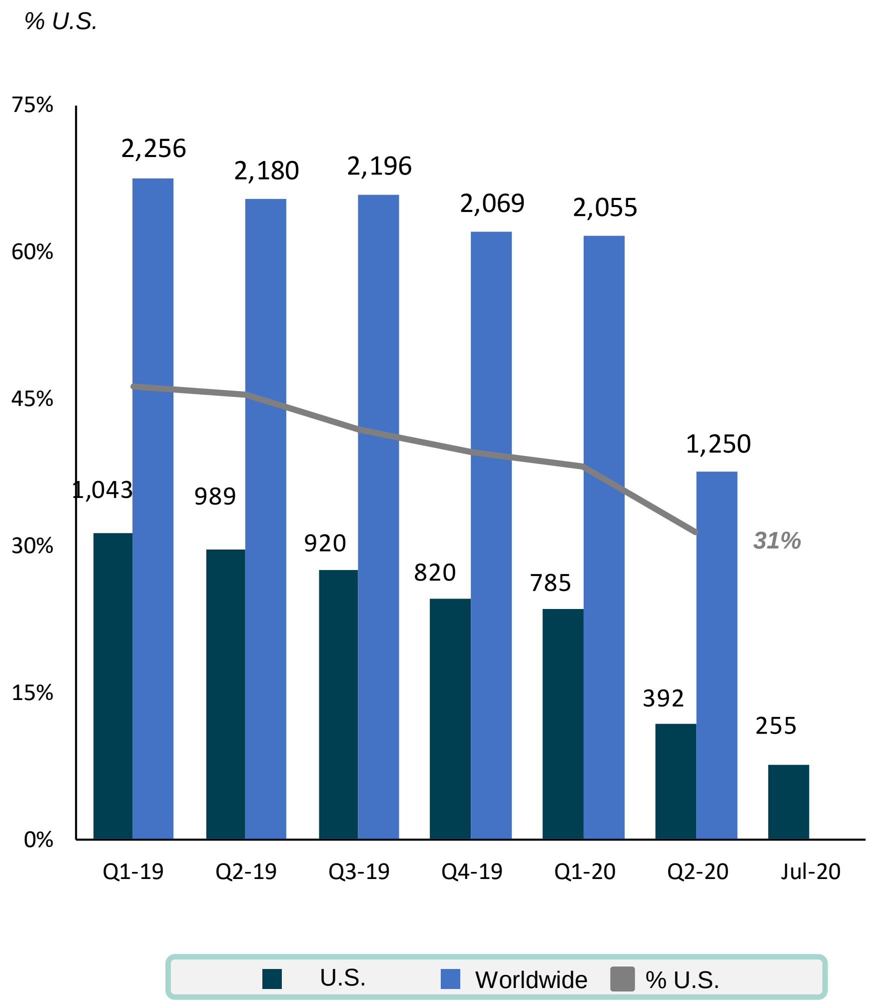
Note: See appendix for reconciliation of non-GAAP financial measures including adjusted EBITDA, pro forma adjusted EBITDA, adjusted segment EBITDA, pro forma adjusted segment EBITDA, free cash flow, and free cash flow to revenue ratio.

[1] Excludes revenue of $17.9 million from Cross Supply and Product Transfer Agreement with Ecolab in Q2-20.

Macro Environment Context

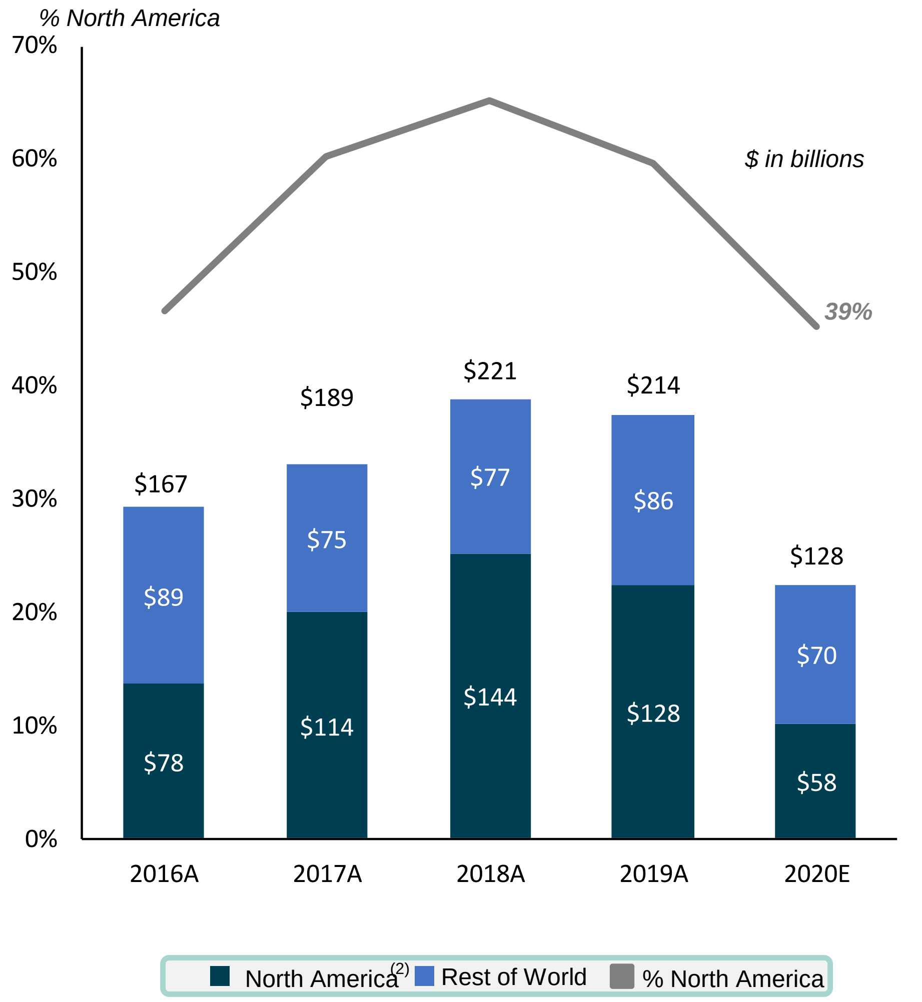
CHAMPIONX

U.S. and Worldwide Rig Count [1]



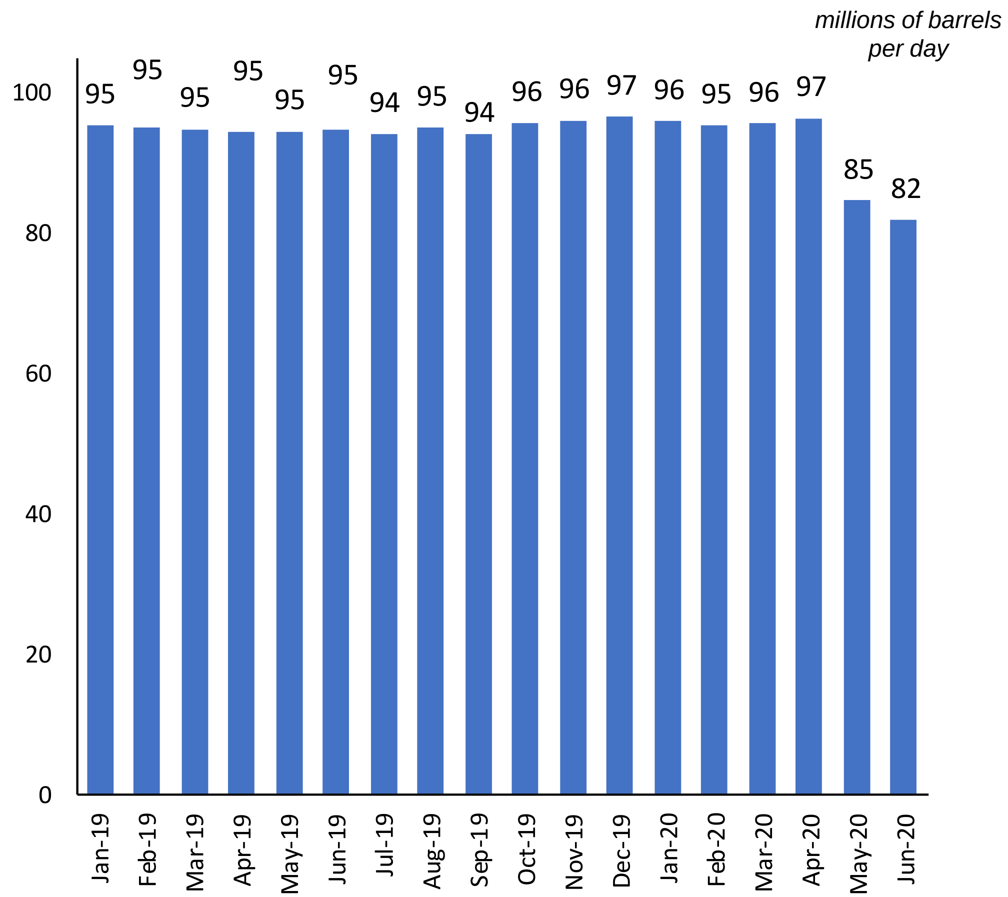
U.S. average rig count declined 50% sequentially in Q2-20 from Q1-20

E&P Capex Spend [3]



North America E&P cap-ex spending expected to decline ~55% in 2020 from 2019

Worldwide Oil Production [4]



Worldwide oil production declined by 15 million barrels per day from April to June 2020

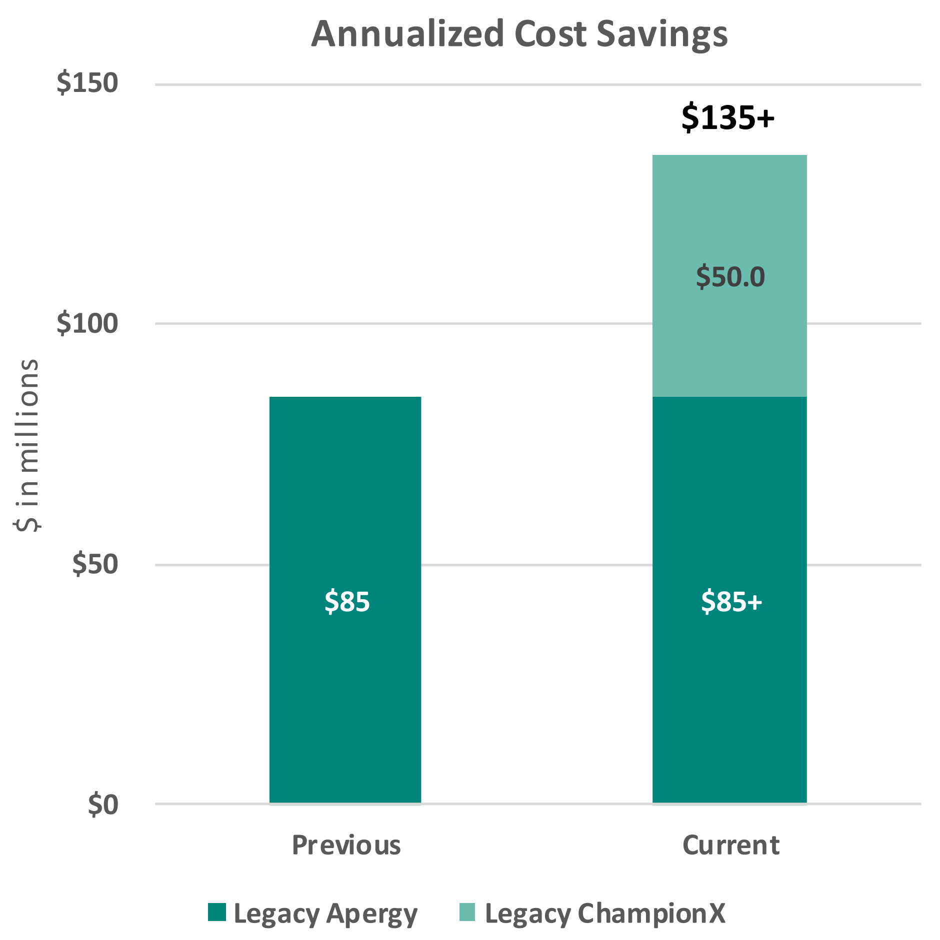
(1) Source: Baker Hughes. Represents average quarterly rig counts. Excludes Ukrainian rigs.
(2) North America includes the United States and Canada.
(3) Source: Spears Intl Drilling Activity June 2020.
(4) Source: International Energy Agency.

Soma Somasundaram
President and Chief Executive Officer

Comprehensive Cost Reduction Plan Update

CHAMPIONX

- **Executed comprehensive response to downturn – quickly & decisively**
  - Preserved core capabilities & strengths – customer relationships, technology, engineering, digital, and international capabilities
- **For legacy Apergy businesses, we exceeded our cost savings objectives in the second quarter of 2020**
- **Implemented additional cost savings actions at legacy ChampionX, which when combined with previous actions will result in approximately $50 million of annualized savings**



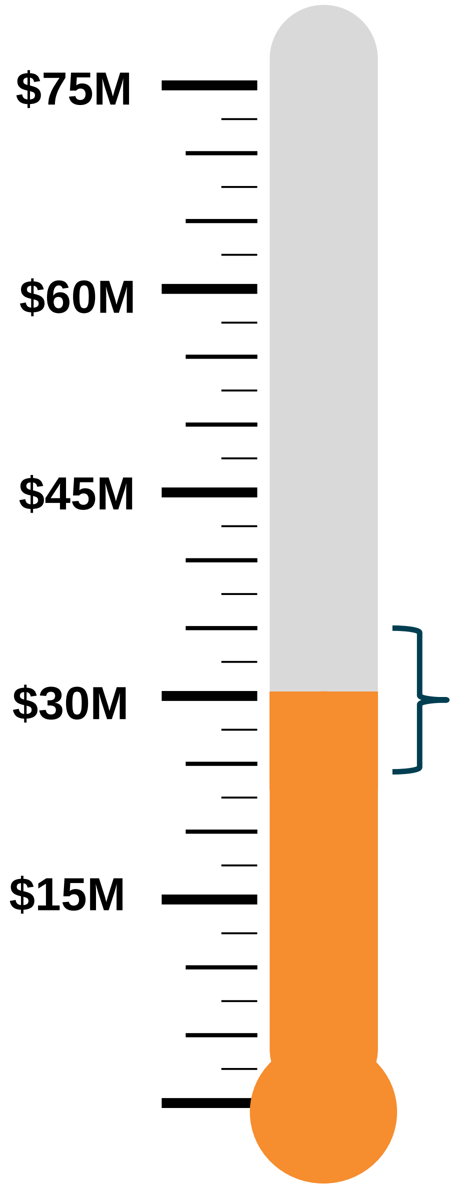
Integration & Synergy Capture Update

CHAMPIONX

- Integration on track and progressing as scheduled
- Continue to expect run-rate of $75 million of cost synergies within 24 months of closing, including corporate cost avoidance, as well as G&A and cost of goods sold efficiencies
- Implementing plans to capture revenue growth opportunities

Revenue Growth Opportunities	Recent Activities
North America Joint Sell Uplift	▪ Developing "Joint Sell" teams, while preserving the commercial strengths of legacy Apergy and ChampionX
Digital Uplift	▪ Digital and chemical technologies teams fully engaged in joint product development to bring cutting edge technologies to legacy ChampionX customers
International Artificial Lift Expansion	▪ Teams progressing on prioritized international markets and starting to operationalize execution plans

Cost Synergy Annualized Run-Rate Tracker



End of 2020 run-rate expected at the high-end of the previously announced $25 to $35 mm

Jay Nutt
Senior Vice President & Chief Financial Officer

Consolidated Results

- Consolidated actual results for Q2-20 include the full quarter for the legacy Apergy businesses and June 2020 for the legacy ChampionX businesses
- Q2-20 revenue includes $17.9 million of chemical sales to Ecolab at cost; sales are expected to continue for a period no longer than 3 years after the merger date
- Strong cash from operating activities of $48.8 million, up $19.6 million from Q1-20
- Cash from operating activities include $35.1 million of cash transactions costs related to the merger in Q2-20 and $7.7 million in Q1-20

	Three Months Ended			Variance	
(in millions, except per share amounts)	Q2-20	Q1-20	Q2-19	Sequential	Year-over-Year
Revenue	$298.9	$261.4	$306.2	14%	(2)%
Net income (loss) attributable to ChampionX	($109.6)	($633.7)	$22.9	N/M	N/M
Diluted earnings per share attributable to ChampionX	($0.95)	($8.18)	$0.30	N/M	N/M
Adjusted net income (loss) attributable to ChampionX	($49.2)	$2.0	$26.0	N/M	N/M
Adjusted diluted earnings per share attributable to ChampionX	($0.43)	$0.03	$0.33	N/M	N/M
Income (loss) before taxes	($110.0)	($660.5)	$29.3	N/M	N/M
Income (loss) before income taxes margin	(36.8)%	(252.6)%	9.6%	N/M	N/M
Adjusted EBITDA	$34.5	$53.3	$73.5	(35)%	(53)%
Adjusted EBITDA margin	11.5%	20.4%	24.0%	(890) bps	(1250) bps
Cash from operating activities	$48.8	$29.2	$39.4	$19.6	$9.4
Capital expenditures	$11.9	$7.5	$13.0	$4.4	($1.1)
Interest expense	$11.3	$9.0	$10.1	$2.2	$1.2
Effective tax rate	0.9%	4.1%	21.4%		

N/M - not meaningful

Note: See appendix for reconciliation of non-GAAP financial measures including adjusted net income attributable to ChampionX, adjusted EBITDA, and adjusted EBITDA margin.

Pro Forma Consolidated Results

CHAMPIONX

- Sequential pro forma revenue decrease of 25% due to significant reduction in E&P capital spending and drilling activity, as well as curtailment of approximately 15 million barrels of global oil production

- Pro forma net loss of $60.1 million, and pro forma adjusted EBITDA of $62.8 million, which includes an estimated $6 million of cost avoidance synergies

	Three Months Ended			Variance	
(in millions, except per share amounts)	Q2-20	Q1-20	Q2-19	Sequential	Year-over-Year
Pro forma revenue	$614.7	$820.7	$891.0	(25)%	(31)%
Pro forma net income (loss)	($60.1)	($734.4)	$57.1	N/M	N/M
Pro forma income (loss) before income taxes	($45.1)	($741.4)	$75.9	N/M	N/M
Pro forma income (loss) before income taxes margin	(7.3)%	(90.3)%	8.5%	N/M	N/M
Pro forma adjusted EBITDA	$62.8	$146.2	$163.0	(57)%	(62)%
Pro forma adjusted EBITDA margin	10.2%	17.8%	18.3%	(760) bps	(810) bps

N/M - not meaningful

Note: See appendix for reconciliation of non-GAAP financial measures including pro forma revenue, pro forma adjusted EBITDA, and pro forma adjusted EBITDA margin.

Production Chemical Technologies

- Sequential pro forma revenue decrease of 15% driven by significant curtailment of global oil production
- Q2-20 pro forma revenue from international locations approximately unchanged sequentially
- Q2-20 pro forma operating profit of $37.2 million and pro forma adjusted segment EBITDA of $58.5 million
- Pro forma adjusted segment EBITDA decreased 37%, sequentially, and 22% year-over-year, due to the lower volumes and price concessions
- Maintained healthy pro forma adjusted segment EBITDA margin of 13%, with continued focus on cost in the second half of 2020

	Three Months Ended			Variance	
(in millions, except percentages)	Q2-20	Q1-20	Q2-19	Sequential	Year-over-Year
Revenue	$136.0				
Operating profit	$9.9				
Operating profit margin	7.3%				
Adjusted segment EBITDA	$22.4				
Adjusted segment EBITDA margin	16.5%				

Q2-20 actual results include June 2020 only

Pro forma revenue	$433.1	$510.2	$502.3	(15)%	(14)%
Pro forma operating profit	$37.2	$70.4	$53.7	(47)%	(31)%
Pro forma operating profit margin	8.6%	13.8%	10.7%	(520) bps	(210) bps
Pro forma adjusted segment EBITDA	$58.5	$92.8	$75.1	(37)%	(22)%
Pro forma adjusted segment EBITDA margin	13.5%	18.2%	15.0%	(470) bps	(150) bps

N/M - not meaningful

Note: See appendix for reconciliation of non-GAAP financial measures including adjusted segment EBITDA, and adjusted segment EBITDA margin, pro forma segment revenue, pro forma adjusted segment EBITDA and pro forma adjusted segment EBITDA margin.

Production & Automation Technologies

- Sequential revenue decrease of 44% due to lower volumes driven by the rapid reduction in worldwide E&P spending
- Q2-20 sequential revenue decline from international locations of 27%
- Q2-20 operating loss of ($37.2) million, and adjusted segment EBITDA of $14.5 million
- Adjusted segment EBITDA decreased 64%, sequentially, due to the lower volumes, partially offset by cost reduction actions
- Q2-20 digital product revenue of $23.1 million, down 32% sequentially, and 33% year-over-year due to rapid reduction in E&P capital spending

	Three Months Ended			Variance	
(in millions, except percentages)	Q2-20	Q1-20	Q2-19	Sequential	Year-over-Year
Revenue	$114.7	$205.5	$235.8	(44)%	(51)%
Operating profit (loss)	($37.2)	($648.6)	$19.9	N/M	N/M
Operating profit (loss) margin	(32.4)%	(315.6)%	8.4%	N/M	N/M
Adjusted segment EBITDA	$14.5	$40.0	$50.7	(64)%	(71)%
Adjusted segment EBITDA margin	12.6%	19.5%	21.5%	(690) bps	(890) bps

N/M - not meaningful

Note: see appendix for reconciliation of non-GAAP financial measures including adjusted segment EBITDA, and adjusted segment EBITDA margin.

Drilling Technologies

CHAMPIONX

- Sequential revenue decrease of 63% driven by the significant decline in worldwide drilling activity, customer destocking of polycrystalline diamond cutter inventories, product mix shift toward lower price diamond cutters, and lower diamond bearings revenue
- Q2-20 operating loss of ($3.8) million, and adjusted segment EBITDA of $1.8 million
- Adjusted segment EBITDA decreased 89%, sequentially, due to the lower volumes, partially offset by cost reduction actions
  - Maintained positive adjusted segment EBITDA with adjusted segment EBITDA margin of 8.6%
- Sequentially, the average worldwide and U.S. rig counts declined 39% and 50%, respectively. On a year-over-year basis, the average worldwide and U.S. rig counts declined 43% and 60%, respectively

	Three Months Ended			Variance	
(in millions, except percentages)	Q2-20	Q1-20	Q2-19	Sequential	Year-over-Year
Revenue	$20.9	$56.0	$70.4	(63)%	(70)%
Operating profit (loss)	($3.8)	$11.4	$24.3	N/M	N/M
Operating profit (loss) margin	(18.2)%	20.3%	34.5%	N/M	N/M
Adjusted segment EBITDA	$1.8	$15.8	$26.6	(89)%	(93)%
Adjusted segment EBITDA margin	8.6%	28.2%	37.8%	(1960) bps	(2920) bps

N/M - not meaningful

Note: see appendix for reconciliation of non-GAAP financial measures including adjusted segment EBITDA, and adjusted segment EBITDA margin.

Reservoir Chemical Technologies

- Sequential pro forma revenue decrease of 43% driven by the significant decline in worldwide drilling activity
- Q2-20 pro forma operating loss of $16.1 million, and pro forma adjusted segment EBITDA of ($9.6) million
- Adjusted segment EBITDA decreased $7.4 million, sequentially, due to the lower volumes

(in millions, except percentages)	Three Months Ended Q2-20	Q1-20	Q2-19	Variance Sequential	Year-over-Year
Revenue	$9.3				
Operating profit	($2.8)				
Operating profit margin	(30.2)%				
Adjusted segment EBITDA	($0.3)				
Adjusted segment EBITDA margin	(3.4)%				

Q2-20 actual results include June 2020 only

Pro forma revenue	$28.0	$49.0	$82.5	(43)%	(66)%
Pro forma operating profit (loss)	($16.1)	($155.5)	$4.7	N/M	N/M
Pro forma operating profit (loss) margin	(57.5)%	(317.2)%	5.6%	N/M	N/M
Pro forma adjusted segment EBITDA	($9.6)	($2.1)	$11.2	N/M	N/M
Pro forma adjusted segment EBITDA margin	(34.3)%	(4.4)%	13.6%	N/M	N/M

Note: pro forma operating loss for the the three months ended March 31, 2020 includes a goodwill impairment charge of $147.8 million.

N/M - not meaningful

Note: see appendix for reconciliation of non-GAAP financial measures including adjusted segment EBITDA, and adjusted segment EBITDA margin, pro forma revenue, pro forma adjusted segment EBITDA and pro forma adjusted segment EBITDA margin.

Liquidity & Capital Allocation

CHAMPIONX

Strong Balance Sheet	
$ in Millions	**June 30, 2020**
Total Debt [1]	$1,099
Total Net Debt / Pro Forma Adjusted EBITDA [2]	1.8x
Available Liquidity [3]	$501

Disciplined Capital Allocation Priorities

- Near-term:
  - Prioritize essential investments to maintain critical R&D and growth projects
  - Use excess free cash flow to maintain liquidity and reduce net leverage
- Medium-term as market stabilizes:
  - Organic growth investments
  - Continued funding of R&D
  - Further debt reduction
  - Selective acquisitions to expand technology and product portfolio and broaden geographic reach

Note: see appendix for reconciliation of non-GAAP financial measures including adjusted EBITDA.
[1] Net of debt discounts and deferred financing costs.
[2] Calculated as $1,098.6 million of long-term debt less $141.9 million of cash at June 30, 2020 divided by $526.8 million of pro forma adjusted EBITDA for the twelve months ended June 30, 2020.
[3] Available liquidity defined as $359.1 million available but undrawn capacity under ChampionX's revolving credit facility at June 30, 2020, plus $141.9 million in cash and cash equivalents as of June 30, 2020. At June 30, 2020, ChampionX had $40.9 million of outstanding letters of credit.

Outlook

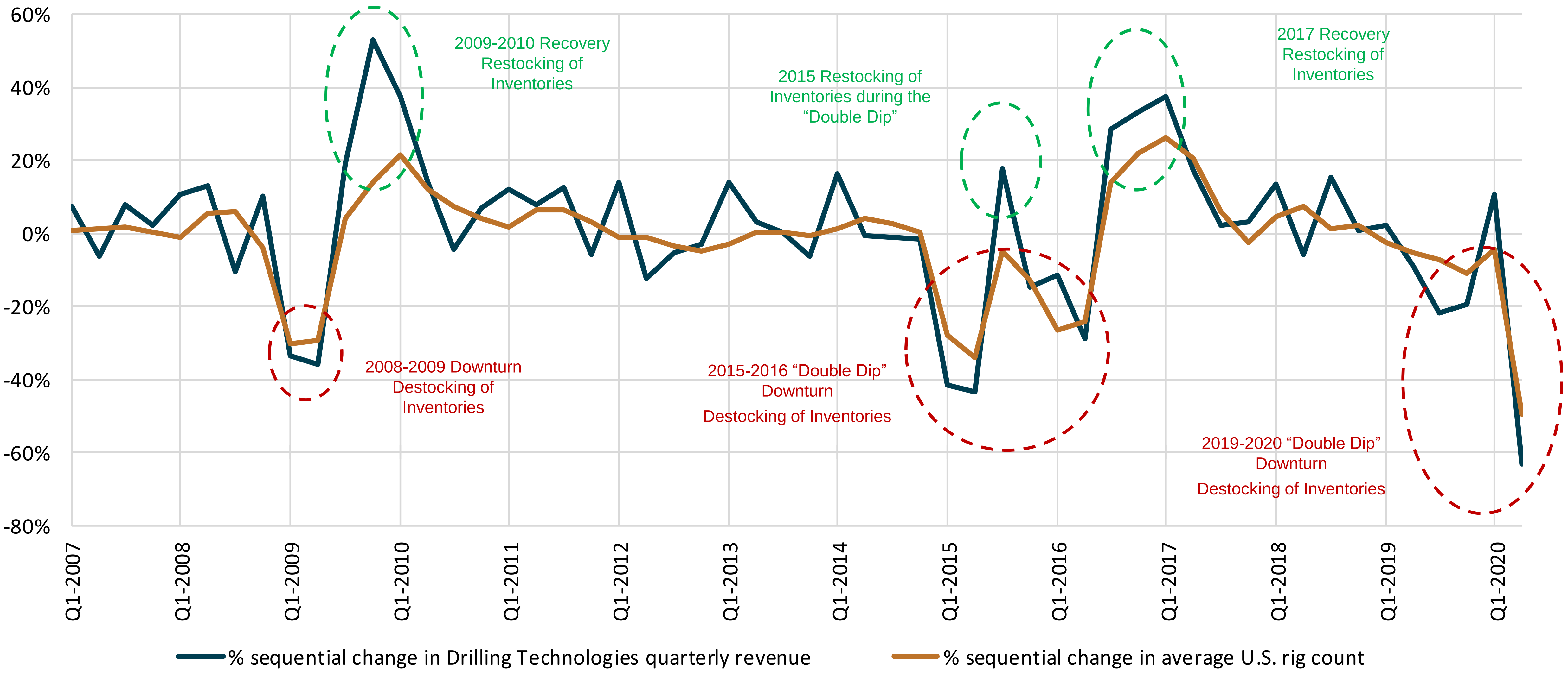
- For segment level revenue, we expect to see a modest sequential increase in our production-related segments of Production Chemical Technologies and Production & Automation Technologies due to operators bringing production back online. Drilling Technologies revenue is expected to decrease sequentially, driven by continued low drilling activity in the third quarter.

- On a consolidated basis in the third quarter of 2020, we expect a modest sequential increase in revenue and adjusted EBITDA compared to Q2-20 pro forma revenue and pro forma adjusted EBITDA driven by our production-related segments.

- For the second half of 2020, we expect our capital expenditures combined with investment in leased assets in the net cash from operating activities section of our consolidated statement of cash flows to be between $30 million and $35 million.

Appendix

Drilling Technologies – Polycrystalline Diamond Cutter Destocking and Restocking Cycles



Reconciliations of Non-GAAP Measures

Notices & Disclaimers

About Non-GAAP Measures

In addition to financial results determined in accordance with generally accepted accounting principles in the United States ("GAAP"), this news release presents non-GAAP financial measures. Management believes that adjusted EBITDA, adjusted EBITDA margin, adjusted segment EBITDA, adjusted segment EBITDA margin, adjusted net income attributable to ChampionX, adjusted diluted earnings per share attributable to ChampionX, pro forma adjusted EBITDA, pro forma adjusted EBITDA margin, pro forma segment revenue, pro forma segment operating profit (loss), and pro forma adjusted segment EBITDA reflect the core operating results of our businesses and help facilitate comparisons of operating performance across periods. In addition, free cash flow and free cash flow to revenue ratio are used by management to measure our ability to generate positive cash flow for debt reduction and to support our strategic objectives, while adjusted working capital provides a meaningful measure of operational results by showing changes caused by revenue or our operational initiatives. The foregoing non-GAAP financial measures should be considered in addition to, not as a substitute for or superior to, other measures of financial performance prepared in accordance with GAAP. A reconciliation of these non-GAAP measures to the comparable GAAP measures is included in the accompanying financial tables.

Reconciliation from Net Income to Adjusted Net Income and Adjusted EBITDA

(in millions, except earnings per share)	Q2-20	Q1-20	Q2-19
Revenue	$298.9	$261.4	$306.2
Net income (loss) attributable to ChampionX	$(109.6)	$(633.7)	$22.9
Pre-tax adjustments:			
Goodwill and long-lived asset impairment	-	657.3	-
Separation and supplemental benefit costs	(0.3)	0.4	0.8
Restructuring and other related charges	12.1	2.8	3.1
Acquisition and integration related costs	58.8	11.5	-
Acquisition related inventory step-up	5.8	-	-
Professional fees related to material weakness remediation and impairment analysis	2.0	2.7	-
Intellectual property defense	0.2	0.2	-
Tax impact of adjustments	(18.2)	(39.1)	(0.9)
Adjusted net income attributable to ChampionX	$(49.2)	$2.0	$26.0
Tax impact of adjustments	18.2	39.1	0.9
Net income attributable to non-controlling interest	0.6	0.3	0.1
Depreciation and amortization	54.6	29.8	30.1
Provision for (benefit from) income taxes	(1.0)	(27.0)	6.3
Interest expense, net	11.3	9.0	10.1
Adjusted EBITDA	$34.5	$53.3	$73.5
Adjusted EBITDA margin	11.5%	20.4%	24.0%

Reconciliation from Diluted Earnings Per Share to Adjusted Diluted Earnings Per Share

(in millions, except earnings per share)	Q2-20	Q1-20	Q2-19
Diluted earnings (loss) per share attributable to ChampionX	$(0.95)	$(8.18)	$0.30
Per share adjustments:			
Goodwill and long-lived asset impairment	-	8.49	-
Separation and supplemental benefit costs	-	-	0.01
Restructuring and other related charges	0.11	0.04	0.04
Acquisition and integration related costs	0.51	0.14	-
Acquisition related inventory step-up	0.05	-	-
Professional fees related to material weakness remediation and impairment analysis	0.01	0.04	-
Tax impact of adjustments	(0.16)	(0.50)	(0.02)
Adjusted diluted earnings (loss) per share attributable to ChampionX	$(0.43)	$0.03	$0.33

Actual Segment Data

($ in millions)

Segment revenue	Q2-20	Q1-20	Q2-19
Production Chemical Technologies	$136.0	-	-
Production & Automation Technologies	114.7	205.5	235.8
Drilling Technologies	20.9	56.0	70.4
Reservoir Chemical Technologies	9.3	-	-
Corporate	17.9	-	-
Total Revenue	$298.9	$261.4	$306.2

Income (loss) before income taxes:	Q2-20	Q1-20	Q2-19
Segment operating profit (loss):			
Production Chemical Technologies	$9.9	-	-
Production & Automation Technologies	(37.2)	(648.6)	19.9
Drilling Technologies	(3.8)	11.4	24.3
Reservoir Chemical Technologies	(2.8)	-	-
Total segment operating profit (loss)	($33.9)	($637.2)	$44.1
Corporate expense and other	$64.9	$14.2	$4.7
Interest expense, net	$11.3	$9.0	$10.1
Income (loss) before income taxes	($110.0)	$(660.5)	($29.3)

Segment operating profit margin / income (loss) before income taxes margin	Q2-20	Q1-20	Q2-19
Production Chemical Technologies	7.3%	-%	-%
Production & Automation Technologies	(32.4)%	(315.6)%	8.4%
Drilling Technologies	(18.2)%	20.3%	34.5%
Reservoir Chemical Technologies	(30.2)%	-%	-%
ChampionX Consolidated	(36.8)%	(252.6)%	9.6%

Adjusted EBITDA	Q2-20	Q1-20	Q2-19
Production Chemical Technologies	$22.4	-	-
Production & Automation Technologies	14.5	40.0	50.7
Drilling Technologies	1.8	15.8	26.6
Reservoir Chemical Technologies	(0.3)	-	-
Corporate	(3.9)	(2.5)	(3.8)
Adjusted EBITDA	$(34.5)	$53.3	$73.5

Adjusted EBITDA margin	Q2-20	Q1-20	Q2-19
Production Chemical Technologies	16.5%	-%	-%
Production & Automation Technologies	12.6%	19.5%	21.5%
Drilling Technologies	8.6%	28.2%	37.8%
Reservoir Chemical Technologies	(3.4)%	-%	-%
ChampionX Consolidated	11.5%	20.4%	24.0%

Reconciliation from Pro Forma Net Income to Pro Forma Adjusted EBITDA

(in millions, except earnings per share)	Q2-20	Q1-20	Q2-19
Pro forma revenue	$614.7	$820.7	$891.0
Pro forma net income (loss) attributable to ChampionX	$(60.1)	$(734.4)	$57.1
Pre-tax adjustments:			
Goodwill and long-lived asset impairment	-	805.0	-
Separation and supplemental benefit costs	(0.3)	0.4	0.8
Restructuring and other related charges	16.0	3.6	8.2
Acquisition and integration related costs	0.3	0.4	-
Professional fees related to material weakness remediation and impairment analysis	2.0	2.7	-
Intellectual property defense	0.2	0.2	-
Tax impact of adjustments	(4.1)	(23.9)	(2.1)
Pro forma adjusted net income attributable to ChampionX	$(46.1)	$54.0	$64.0
Tax impact of adjustments	4.1	23.9	2.1
Net income attributable to non-controlling interest	(0.5)	2.7	0.1
Depreciation and amortization	73.2	57.8	58.1
Provision for (benefit from) income taxes	15.5	(9.7)	18.8
Interest expense, net	16.5	17.5	20.0
Pro forma adjusted EBITDA	$62.8	$146.2	$163.0
Pro forma adjusted EBITDA margin	10.2%	17.8%	18.3%

Reconciliation from Pro Forma Net Income to Pro Forma Adjusted EBITDA

CHAMPIONX

	12 months ended June 30, 2020		
(in millions)	As Reported	Adjustments	Pro Forma
Net income (loss) attributable to ChampionX	$(733.8)	$58.5	$(675.3)
Pre-tax adjustments:			
Goodwill and long-lived asset impairment	657.3	147.8	805.0
Separation and supplemental benefit costs	4.8	-	4.8
Restructuring and other related charges	20.2	12.5	32.6
Acquisition and integration related costs	80.4	(78.9)	1.5
Professional fees related to material weakness remediation and impairment analysis	4.8	-	4.8
Intellectual property defense	0.8	-	0.8
Environmental costs	2.0	-	2.0
Inventory step-up	5.8	(5.8)	
Extended filing costs	2.8	-	2.8
Tax impact of adjustments	(62.9)	16.6	(46.4)
Adjusted net income attributable to ChampionX	$(17.9)	$150.5	$132.6
Tax impact of adjustments	62.9	(16.6)	46.4
Net income attributable to non-controlling interest	1.3	6.7	8.0
Depreciation and amortization	144.3	102.5	246.7
Provision for (benefit from) income taxes	(33.6)	55.4	21.8
Interest expense, net	39.0	32.4	71.3
Adjusted EBITDA	$196.0	$330.8	$526.8

Note: Adjustments include the impact of the historical legacy ChampionX business on a stand-alone basis adjusted to give effect to the Merger under the acquisition method of accounting in accordance with Accounting Standards Codification 805, Business Combinations (“ASC 805”). The adjustments were prepared on the same basis as the adjustments included in our Registration Statement on Form S-4 (File No. 333-236379) and include a decrease in amortization and depreciation resulting from the preliminary purchase price adjustments, an increase in interest expense associated with the new term loan facility, removal of acquisition and integration related costs attributable to the Merger as well as the tax impact of those adjustments.

Pro Forma Segment Data

($ in millions)

Segment revenue	Q2-20	Q1-20	Q2-19
Production Chemical Technologies	$433.1	$510.2	$502.3
Production & Automation Technologies	114.7	205.5	235.8
Drilling Technologies	20.9	55.6	70.4
Reservoir Chemical Technologies	28.0	49.0	82.5
Corporate	17.9	-	0.1
Total Revenue	$614.7	$820.7	$891.0

Adjusted EBITDA	Q2-20	Q1-20	Q2-19
Production Chemical Technologies	$58.5	$92.8	$75.1
Production & Automation Technologies	14.5	40.0	50.7
Drilling Technologies	1.8	15.8	26.6
Reservoir Chemical Technologies	(9.6)	(2.1)	11.2
Corporate	(2.4)	(0.2)	(0.6)
Adjusted EBITDA	$62.8	$146.2	$163.0

Income (loss) before income taxes:	Q2-20	Q1-20	Q2-19
Segment operating profit (loss):			
Production Chemical Technologies	$37.2	$70.4	$53.7
Production & Automation Technologies	(37.2)	(648.6)	19.9
Drilling Technologies	(3.8)	11.4	24.2
Reservoir Chemical Technologies	(16.1)	(155.5)	4.7
Total segment operating profit (loss)	($19.9)	($722.3)	$102.5
Corporate expense and other	$8.7	$1.6	$6.6
Interest expense, net	$16.5	$17.5	$20.0
Income (loss) before income taxes	($45.1)	$(741.4)	$75.9

Adjusted EBITDA margin	Q2-20	Q1-20	Q2-19
Production Chemical Technologies	13.5%	18.2%	15.0%
Production & Automation Technologies	12.6%	19.5%	21.5%
Drilling Technologies	8.6%	28.2%	37.8%
Reservoir Chemical Technologies	(34.3)%	(4.4)%	13.6%
ChampionX Consolidated	10.2%	17.8%	18.3%

Segment operating profit margin / income (loss) before income taxes margin	Q2-20	Q1-20	Q2-19
Production Chemical Technologies	8.6%	13.8%	10.7%
Production & Automation Technologies	(32.4)%	(315.6)%	8.4%
Drilling Technologies	(18.2)%	20.3%	34.5%
Reservoir Chemical Technologies	(57.5)%	(317.2)%	5.6%
ChampionX Consolidated	(7.3)%	(90.3)%	8.5%

Reconciliation of Actual Results to Pro Forma Results

CHAMPIONX

	Three Months Ended June 30, 2020			Three Months Ended March 31, 2020			Three Months Ended June 30, 2019		
(in millions)	As Reported	Adjustments	Pro Forma	As Reported	Adjustments	Pro Forma	As Reported	Adjustments	Pro Forma
Revenue	$298.9	$315.8	$614.7	$261.4	$559.3	$820.7	$306.2	$584.8	$891.0
Net income (loss) attributable to ChampionX	$(109.6)	$49.5	$(60.1)	$(633.7)	$(100.7)	$(734.4)	$22.9	$34.1	$57.1
Pre-tax adjustments:									
Goodwill and long-lived asset impairment	-	-	-	657.3	147.8	805.0	-	-	-
Separation and supplemental benefit costs	(0.3)	-	(0.3)	0.4	-	0.4	0.8	-	0.8
Restructuring and other related charges	12.1	3.8	16.0	2.8	0.9	3.6	3.1	5.1	8.2
Acquisition and integration related costs	58.8	(58.5)	0.3	11.5	(11.1)	0.4	-	-	-
Acquisition-related inventory step-up	5.8	(5.8)	-	-	-	-	-	-	-
Professional fees related to material weakness remediation and impairment analysis	2.0	-	2.0	2.7	-	2.4	-	-	-
Intellectual property defense	0.2	-	0.2	0.2	-	0.2	-	-	-
Tax impact of adjustments	(18.1)	13.9	(4.1)	(39.1)	15.2	(23.9)	(0.9)	(1.1)	(2.1)
Adjusted net income attributable to ChampionX	$(49.1)	$3.0	$(46.1)	$2.0	$52.0	$54.0	$26.0	$38.1	$64.0
Tax impact of adjustments	18.1	(13.9)	4.1	39.1	(15.2)	23.9	0.9	1.1	2.1
Net income attributable to non-controlling interest	0.6	(1.1)	(0.5)	0.3	2.5	2.7	0.1	0.1	0.1
Depreciation and amortization	54.6	18.7	73.2	29.8	27.9	57.8	30.1	27.9	58.1
Provision for (benefit from) income taxes	(1.0)	16.5	15.5	(27.0)	17.3	(9.7)	6.3	12.4	18.7
Interest expense, net	11.3	5.3	16.5	9.0	8.4	17.5	10.1	9.9	20.0
Adjusted EBITDA	$34.5	$28.3	$62.8	$53.3	$93.0	$146.2	$73.5	$89.5	$163.0

Note: Adjustments include the impact of the historical legacy ChampionX business on a stand-alone basis adjusted to give effect to the Merger under the acquisition method of accounting in accordance with Accounting Standards Codification 805, Business Combinations ("ASC 805"). The adjustments were prepared on the same basis as the adjustments included in our Registration Statement on Form S-4 (File No. 333-236379) and include a decrease in amortization and depreciation resulting from the preliminary purchase price adjustments, an increase in interest expense associated with the new term loan facility, removal of acquisition and integration related costs attributable to the Merger as well as the tax impact of those adjustments.

Reconciliation of Free Cash Flow

(in millions)	Q2-20	Q1-20	Q2-19
Cash provided by operating activities	$48.8	$29.2	$39.4
Capital expenditures	(11.9)	(7.5)	(13.0)
Free cash flow	$37.0	$21.8	$26.4
Free cash flow to revenue	12%	8%	9%